

The success of Standard Life Investments Inc. is based on a dedication to meticulous research and a disciplined team-based approach. We operate a committee structure for actively managed assets, which provides an extra layer of transparency and accountability for our investors.

We count on a team of talented investment professionals for the development of our proprietary models and for making investment decisions. Our commitment to attracting and retaining the brightest and most astute people for every role helps us maintain our position as a leading investment house. Our people are among the most knowledgeable and motivated in the business.



**Michel Pelletier, B.A., M.Sc.**  
Senior Vice-President,  
Fixed Income

As Senior Vice-President, Fixed Income, Michel Pelletier leads the fixed income team and is responsible for all of Standard Life Investments Inc.'s government bonds, corporate bonds, private placements and money market portfolios. A key member of the Asset Mix Strategy and Investment Committees, Michel contributes interest rate forecasts and asset mix recommendations.

After 18 successful years in the investment industry, Michel joined Standard Life Investments Inc. in 2003 as Senior Vice-President, Fixed Income. Previously, he was President and Managing Director of an asset management firm in Montréal.

Michel holds a Bachelor's degree from McGill University and a Master's degree in Economics from Université de Montréal.

Michel is involved with the following mandate:

**Standard Life Canadian Bond (lead manager)**  
**Standard Life Monthly Income**  
**Standard Life Diversified Income**  
**Standard Life Global Monthly Income**

**Standard Life International Bond**  
**Standard Life Corporate High Yield Bond**  
**Standard Life Money Market**  
**Standard Life Balanced**



**Ivan Francis, B.Comm., CFA, FLMI/M**  
Vice-President,  
Fixed Income

As Vice-President, Fixed Income, Ivan Francis is responsible for compliance, process and governance issues on the team. He manages Standard Life of Canada portfolios. He is responsible for the foreign bond strategy and is the lead manager of the Standard Life International Bond Fund.

Ivan joined Standard Life Investments Inc. in 1984 as a bond trader, following eight years of experience in other areas of the investment industry. In 1989, he was promoted to Associate Portfolio Manager and, in 1991, to Vice-President.

Ivan holds a Bachelor of Commerce degree from McGill University and is a CFA charter holder. He is also a Master Fellow of the Life Management Institute (FLMI/M) where he continues to serve as an exam panel reviewer for investment and financial services courses.

Ivan is involved with the following mandates:

**Standard Life International Bond (lead manager)**  
**Standard Life Canadian Bond**  
**Standard Life Monthly Income**

**Standard Life Diversified Income**  
**Standard Life Global Monthly Income**  
**Standard Life Balanced**



**Jean-Pierre D'Agnillo,**  
**B.B.A., CFA**  
 Vice-President,  
 Fixed Income

As Vice-President Fixed Income, Jean-Pierre D'Agnillo is responsible for market strategy, dealer relations, and trading for corporate bonds. He oversees the work of our credit analysts, manages the corporate bond segment of all bond funds and is the lead manager for the Standard Life corporate bond funds.

Jean-Pierre joined Standard Life Investments Inc. in 1999, following six years of industry experience in product management and investment marketing at the Standard Life Assurance Company. In 2001, he was appointed Fixed Income Analyst and Trader (Corporate Bonds). In 2006 Jean-Pierre was appointed as Portfolio Manager, Corporate bonds and in 2010 he was appointed to his current position as Vice-President, Fixed Income.

Jean-Pierre holds the Chartered Financial Analyst designation and a Bachelor of Business Administration in Finance from Université du Québec à Montréal.

Jean-Pierre is involved with the following mandate:

- Standard Life Corporate High Yield Bond (lead manager)**
- Standard Life Canadian Bond**
- Standard Life Monthly Income**
- Standard Life Diversified Income**
- Standard Life Global Monthly Income**
- Standard Life Balanced**



**Marc Rouleau, B.A., M.A.,**  
**CFA**  
 Vice-President,  
 Fixed Income

As Vice-President, Fixed Income, Marc Rouleau plays an active role in the development and execution of fixed income market strategy. He is responsible for the provincial bond strategy. Marc manages and trades government bonds and supervises the money market operations. He is the portfolio manager of the Standard Life and SLI Long Term Bond Funds and of the bond strategy for SLI's separately managed wrap program. Marc also serves as the primary contact with the broker community for government bond trading.

Marc joined Standard Life Investments Inc. in 2001 as a fixed income analyst, following five years of industry experience in economics and finance. Prior to joining the company Marc held positions with the Canadian Federal Government as well as several consulting positions including such employers as the World Bank. In 2006 Marc was appointed as Portfolio Manager, Research and Trading, and in 2010 he was promoted to his current position.

Marc holds a Chartered Financial Analyst designation, a Bachelor's degree in Economics from McGill University and a Masters degree from Duke University with a specialization in resource and environmental economics. He is a member of the board for several charitable foundations including La Mosaïque and the Jeunesses Musicales du Canada. Marc is a former President of the Montréal Bond Traders Association.

Marc is involved with the following mandates:

- Standard Life Canadian Bond**
- Standard Life Monthly Income**
- Standard Life Diversified Income**
- Standard Life Global Monthly Income**
- Standard Life International Bond**
- Standard Life Money Market**
- Standard Life Balanced**



**Sharron Southin, B.Comm.,**  
**CFA**  
 Money Market Manager

As Money Market Manager, Sharron Southin is responsible for all money market investments, foreign exchange transactions and cash operations. In addition, she is actively involved in the management of bond portfolios and trading. She is also responsible for business continuity.

Sharron joined Standard Life Investments Inc. as a Fixed Income Assistant In 1993. She was promoted to the role of Bond and Money Market Trader in 1997, and subsequently appointed to her current position in 1999.

Sharron holds a Chartered Financial Analyst designation and a Bachelor of Commerce degree (Finance) from Concordia University in 1991.

Sharron is involved with the following mandate:

- Standard Life Money Market (lead manager)**
- Standard Life Canadian Bond**
- Standard Life Monthly Income**
- Standard Life Diversified Income**
- Standard Life Global Monthly Income**
- Standard Life International Bond**
- Standard Life Corporate High Yield Bond**
- Standard Life Balanced**

If you're interested in learning more about us, you'll find all the information you need on our website.

[standardlifeinvestments.ca](http://standardlifeinvestments.ca)

Standard Life Investments Inc., with offices in Calgary, Montréal and Toronto, is a wholly owned subsidiary of Standard Life Investments Limited. Standard Life Investments Limited is registered in Scotland (SC123321) at 1 George Street, Edinburgh EH2 2LL. Standard Life Investments Limited is authorized and regulated in the UK by the Financial Services Authority.

*Calls may be monitored and/or recorded to protect both you and us and help with our training.*

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