

Standard Life's Term Certain Annuity provides periodic guaranteed income on a monthly, quarterly, semi-annual or annual basis. Your client knows exactly how much income they will receive and how long it will last.

Characteristics

- Minimum Premium of \$10,000
- Payment Types: Level, Increasing, or Indexed Income
- Maximum Guarantee: 40 years or to age 90 for registered annuities
- 45-day Rate Basis Guarantee available

Premium Payment Date: May 16, 2012
 Annuity Commencement Date: June 16, 2012
 Monthly Income

Premium Term	\$100,000				\$250,000				\$500,000			
	10-yr	15-yr	20-yr	25-yr	10-yr	15-yr	20-yr	25-yr	10-yr	15-yr	20-yr	25-yr
Standard Life	\$903	\$643	\$523	\$448	\$2,288	\$1,634	\$1,330	\$1,139	\$4,606	\$3,293	\$2,681	\$2,295
Desjardins Financial Security	\$912	\$656	\$536	\$459	\$2,307	\$1,659	\$1,357	\$1,161	\$4,632	\$3,330	\$2,724	\$2,331
BMO Insurance	\$926	\$683	\$553	\$481	\$2,336	\$1,724	\$1,394	\$1,213	\$4,686	\$3,457	\$2,795	\$2,432
Empire Life	\$890	\$617	\$492	\$428	\$2,237	\$1,551	\$1,237	\$1,076	\$4,495	\$3,115	\$2,485	\$2,162
Manulife Investments	\$919	\$650	\$544	\$468	\$2,326	\$1,650	\$1,380	\$1,188	\$4,694	\$3,334	\$2,789	\$2,401
Sun Life Assurance Company of Canada	\$914	\$670	\$537	\$467	\$2,327	\$1,707	\$1,375	\$1,196	\$4,682	\$3,437	\$2,778	\$2,419
Canada Life	\$899	\$640	\$516	\$444	\$2,273	\$1,622	\$1,307	\$1,127	\$4,589	\$3,275	\$2,640	\$2,277
Great-West Life	\$899	\$640	\$516	\$444	\$2,273	\$1,622	\$1,307	\$1,127	\$4,589	\$3,275	\$2,640	\$2,277
Equitable Life	\$926	\$672	\$554	\$478	\$2,341	\$1,708	\$1,408	\$1,218	\$4,713	\$3,446	\$2,842	\$2,459
SSQ Financial Group	\$898	\$650	\$516	\$437	\$2,265	\$1,642	\$1,306	\$1,106	\$4,551	\$3,300	\$2,626	\$2,225
Rank - Standard Life	6	7	6	6	6	7	6	6	6	7	6	6

Source: Cannex, May 16, 2012
 Rates are subject to change without notice.
 The Standard Life Assurance Company of Canada